

25 July 2016

### **Air Partner appoints Seth Rotman as Director of Business Development in the US**

Air Partner, the global aviation services group, is pleased to announce the appointment of Seth Rotman as Director of Business Development in the US. Seth will also work with the Private Jets arm of Cabot Aviation, Air Partner's global aircraft remarketing division. Seth will be based in Fort Lauderdale and will report directly to Ryan O'Kuhn, Air Partner's Vice President of Private Jets.

Seth joins Air Partner with more than 12 years' experience in the private aviation industry, in areas including global business development, business aircraft management, and corporate flight operations. He previously served as the Vice President of Sales & Marketing for a South Florida-based Part 135 operator, where he was responsible for the growth of new and existing business. Prior to this, Seth was Vice President, Global Sales at GCL Concierge, where he launched a successful start-up business - a full-service online marketplace for private air travel.

**Ryan O'Kuhn, Vice President of Private Jets at Air Partner, said:** *"Air Partner is already a well-established brand in the US but there are further opportunities in the market. We look forward to expanding our charter business segments into corporate flight departments, as well as expanding Cabot's reach of aircraft acquisition and remarketing in the US market. Seth's contacts and extensive business development experience will be invaluable to us and I am delighted to welcome him to the team."*

**Commenting on his appointment, Seth said:** *"I'm thrilled to be joining Air Partner as it seeks to grow its client base in the US and expand its Private Jet charter presence. I am also looking forward to leveraging my experience and knowledge of the Part 135 industry to help the company capitalize on aircraft sales and charter opportunities."*

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#### **About Air Partner:**

Founded in 1961, Air Partner is a global aviation services group that provides worldwide solutions to industry, commerce, governments and private individuals. The Group is structured into four reporting divisions: Commercial Jets, Private Jets, Freight and Baines Simmons. The Commercial Jet division charters large airliners to move groups of any size. Cabot Aviation, which is formed within the Commercial Jet division, provides comprehensive remarketing programmes for all types of commercial and corporate aircraft to a wide range of international clients. Private Jets offers the company's unique pre-paid JetCard scheme and on-demand charter. Air Partner Freight charters aircraft of every size to fly almost any cargo anywhere, at any time. Baines Simmons is a world leader in Aviation Safety Consulting which specialises in aviation regulation, compliance and safety management. Air Partner is headquartered alongside Gatwick airport in the UK. Air Partner operates 24/7 year-round and has 20 offices globally. Air Partner is listed on the London Stock Exchange (AIR) and is also ISO 9001:2008 compliant for commercial airline and private jet solutions worldwide. [www.airpartner.com](http://www.airpartner.com)

#### **About Cabot Aviation:**

Cabot Aviation is Air Partner plc's specialist aircraft remarketing agent which acts for airlines (flag carriers and regional) and other aircraft owners, such as banks, operating lessors, manufacturers, insolvency practitioners and high net worth Individuals, to dispose of their surplus aircraft including commercial jets, turboprops, helicopters or private jets, either by arranging a sale or lease of the aircraft. Cabot Aviation also advises clients on the acquisition of aircraft and their fleet management process. Cabot clients have included Cyprus Airways, Kenya Airways, China Airlines, Flybe, British Midland, Cargolux, Daimler-Chrysler, KLM, DVB Bank, Halifax Bank of Scotland and Rolls-Royce

Aircraft Management. Cabot Aviation was acquired by Air Partner plc in May 2015.  
[www.cabotaviation.com](http://www.cabotaviation.com)