

AIR PARTNER

JETCARD BY AIR PARTNER, THE MOST FLEXIBLE PROGRAMME IN EUROPE AND USA

- A seamless private jet solution with fixed, hourly rates, guaranteed availability and global reach with as few as 24 hours' notice

London, UK, XX February 2018: Air Partner's JetCard programme remains the most flexible private jet membership for the fifth consecutive year in Europe and USA according to Conklin & de Decker, the independent aviation consultancy. Conklin & de Decker ranked Air Partner's JetCard programme the most flexible in the business ahead of VistaJet, NetJets, Wheels Up, Delta Private Jets and Sentient Jet.



Air Partner's JetCard offers clients an unrivalled jet solution with 24/7 global coverage year-round. Clients who use the JetCard only pay for the time they fly with no hidden fees, flight hours that never expire and fully-refundable account balances. There is no limit to the number of users that can be linked to a corporate JetCard, thus appealing to corporate clients as well. Clients can also benefit from Air Partner's premium cancellation policy which allows travellers to change their destination or cancel the trip entirely up until 7am the day before the flight with no risk of incurring any cancellation fees.

The benefits of JetCard were created in response to customer demand and feedback. Air Partner adopts a Customer First principle to all services and products offered. The Customer First programme unequivocally puts customers at the heart of every decision that is made and enables the company to offer products and services tailored to customer requirements building upon the strong Air Partner brand identity.

The Air Partner JetCard allows clients to choose from a variety of different jet options including very light, light, midsize, super midsize, large and global cabin private jets or even helicopters and turboprops (under separate arrangements). Complimentary VIP catering is also served onboard all aircrafts with the introduction of new gourmet menus across 35 airports in Europe.

"Our JetCard offers clients the most flexible programme when booking their holidays and business trips this winter season and throughout the year. We are delighted to be ranked the best, most flexible and affordable private jet membership programme by Conklin & de Decker. At Air Partner we are constantly looking to improve and deliver the very best VIP experience to both our individual and corporate clients, through our

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JetCard programme and dedicated Account Managers we achieve an unrivalled level of service within the industry,” said Julia Timms, Chief Marketing Officer, Air Partner.

JetCard customers can book in complete confidence knowing that aviation safety is at the heart of the business thanks to Baines Simmons, an Air Partner company. Baines Simmons is a world leader in aviation safety consulting specialising in aviation regulation, compliance and safety management.

For the winter period private jet traffic has increased year on year, notably in 2017 which saw an increase of 11% in Europe in chartered private jet activity for the winter season. Air Partner’s JetCard remains the best option for clients who want to quickly getaway and relax in sunnier climes or enjoy a quick impromptu skiing trip this winter. Corporate clients can also take advantage of JetCard’s fixed prices as hours never expire, therefore simplifying budgeting for future trips. Air Partner’s JetCard also provides clients and corporates with the freedom to apply funds to on-demand jet charter, helicopters and car transfers allowing one card to be used by multiple users, ideal for larger companies.

Air Partner specialises in last minute logistical planning and can make even the most remote location more convenient and accessible. Helping clients skip lengthy check in queues and bringing them closer to their final destination. In January 2017, smaller regional airports, serviced by the regular carriers, such as Chambéry, Cannes, Salzburg and Innsbruck saw an increase in private jet activity between 13% and 20% against the previous year. Air Partner’s use of quieter regional airports and private terminals means clients can be brought closer to their final destination and helps to avoid the busy winter queues. As clients wait for the best weather to appear and hold off booking flights scheduled services are quickly overwhelmed, so private aviation is infinitely more flexible for clients.

For more information on Air Partner please visit www.airpartner.com

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About Air Partner

Founded in 1961, Air Partner is a global aviation services group that provides worldwide solutions to industry, commerce, governments and private individuals. The Group has two divisions Broking division, comprising air charter broking and remarketing; and the Consulting : & Training division, comprising the aviation safety consultancies, Baines Simmons, Clockwork Research and SafeSkys, as well as Air Partner’s Emergency Planning Division. For reporting purposes, the Group is structured into four divisions: Commercial Jets, Private Jets, Freight (Broking) and Consulting & Training (Baines Simmons, Clockwork Research, SafeSkys and Air Partner’s Emergency Planning Division). The Commercial Jet division charters large airliners to move groups of any size. Air Partner Remarketing, which is within the Commercial Jet division, provides comprehensive remarketing programs for all types of commercial and corporate aircraft to a wide range of international clients. Private Jets offers the Company’s unique pre-paid JetCard scheme and on-demand charter. Freight charters aircraft of every size to fly almost any cargo anywhere, at any time. Baines Simmons is a world leader in

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aviation safety consulting specializing in aviation regulation, compliance and safety management. Clockwork Research is a leading fatigue risk management consultancy. SafeSkys is a leading Environmental and Air Traffic Control services provider to UK and International airports. Air Partner is headquartered alongside Gatwick airport in the UK. Air Partner operates 24/7 year-round and has 20 offices globally. Air Partner is listed on the London Stock Exchange (AIR) and is ISO 9001:2008 compliant for commercial airline and private jet solutions worldwide. www.airpartner.com