

**6 June 2016**

**Cabot Aviation remarkets Boeing 787-8 that is ready for VVIP conversion**

Cabot Aviation, a division of Air Partner plc and a leading aircraft remarketing agent, has expanded its marketing efforts for a Boeing 787-8 it has been appointed to re-market. This follows the successful display of another B787-8 in VVIP configuration at EBACE last week.

This aircraft generated considerable interest at the event, and as a result there are currently a number of leads being actively pursued by Cabot. While at EBACE, the team also held discussions with many principal completion centres, which stated that capacity is available to begin work on the aircraft in early 2017.

The 787-8 being re-marketed by Cabot - serial number 35507 - is due for delivery in November 2016 and is the only one available on the open market. The aircraft is powered by GENx-1B engines, giving a range approaching 10,000nm (NBAA - 25 PAX) and a service ceiling of 43,000 feet, while enjoying a cabin altitude of just 6,000 ft.

Charley Cleaver, Senior Vice President of Cabot Aviation, is responsible for the sale of the aircraft and commented: "This is a unique opportunity for a buyer to secure the only 787-8 on the market without any delay. We can get the aircraft into work with a number of completion centres early next year, and the new owner will be able to tailor the interior to their own requirements. While this could take up to two years if the interior fit-out is demanding, it does mean that the new owner will not have to compromise."

There are only two other 787-8 aircraft in VVIP configuration currently in active service, with a small number undergoing completion. Therefore, while the airliner has been in commercial operation for around five years now, this aircraft represents a great opportunity to be among the first to enjoy the ultimate in luxury and some serious ramp presence.

Tim Barber, SVP - Private Jets at Cabot Aviation, added: "This year marks the 20<sup>th</sup> anniversary of Boeing Business Jets and it's a fantastic opportunity to have such an incredible aircraft available at this time. We had an encouraging level of interest at EBACE last week, as well as some very promising discussions with the completion centres that were present."

The 787 displayed at EBACE was completed by Greenpoint Technologies at its Moses Lake facility in Washington State. Bret Neely, Executive Vice President of Greenpoint Technologies, commented: "Our first VVIP 787-8 conversion was a great success and we were delighted to be able to showcase the aircraft at EBACE. We learnt a great deal from the process, which is proving to be very beneficial as we work on our second 787 project. We would gladly welcome the opportunity to put our experience to work for Cabot Aviation and their buyer in the future."

Associated Air Center's President, James Colleary, commented: "AAC were the first completion centre to achieve an industry first FAA STC on a VVIP conversion on a 787-8 and delivered the Head of State aircraft in February 2016. The aircraft features three cabin zones as well as a separate office, bathroom, lavatory and bedroom within the Presidential Suite. We overcame significant new engineering challenges during this project and ultimately delivered an aircraft that was 20% lighter than originally envisaged, allowing the customer to carry additional fuel to fly longer, non-stop missions. Clearly subsequent customers will benefit from what has already been learned."

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### **About Cabot Aviation**

Cabot Aviation is Air Partner PLC's specialist aircraft remarketing agent which acts for airlines (flag carriers and regional) and other aircraft owners, such as banks, operating lessors, manufacturers, insolvency practitioners and high net worth Individuals, to dispose of their surplus aircraft including commercial jets, turboprops, helicopters or private jets, either by arranging a sale or lease of the aircraft. Cabot Aviation also advises clients on the acquisition of aircraft and their fleet management process. Cabot clients have included Cyprus Airways, Kenya Airways, China Airways, Flybe, British Midland, Cargolux, Daimler-Chrysler, KLM, DVB Bank, Halifax Bank of Scotland and Rolls-Royce Aircraft Management. Cabot Aviation was acquired by Air Partner plc in May 2015. [www.cabotaviation.com](http://www.cabotaviation.com)

### **About Air Partner**

Founded in 1961, Air Partner is a global aviation services group that provides worldwide solutions to industry, commerce, governments and private individuals. The Group is structured into four reporting divisions: Commercial Jets, Private Jets, Freight and Baines Simmons. The Commercial Jet division charters large airliners to move groups of any size. Cabot Aviation, which is formed within the Commercial Jet division, provides comprehensive remarketing programmes for all types of commercial and corporate aircraft to a wide range of international clients. Private Jets offers the company's unique pre-paid JetCard scheme and on-demand charter. Air Partner Freight charters aircraft of every size to fly almost any cargo anywhere, at any time. Baines Simmons is a world leader in Aviation Safety Consulting which specialises in aviation regulation, compliance and safety management. Air Partner is headquartered alongside Gatwick airport in the UK. Air Partner operates 24/7 year-round and has 20 offices globally. Air Partner is listed on the London Stock Exchange (AIR) and is also ISO 9001:2008 compliant for commercial airline and private jet solutions worldwide. [www.airpartner.com](http://www.airpartner.com)

### **About Greenpoint Technologies**

Greenpoint Technologies is a premier Business Jet Completion Center, creating superior aircraft products and VIP completions. Greenpoint provides turnkey VIP completions with an exemplary 99 percent on-time delivery rate in nearly 30 years of operation. Greenpoint Technologies is part of [Zodiac Aerospace](http://Zodiac Aerospace), a world leader in aerospace equipment and systems for commercial, regional and business aircraft, as well as helicopters and space applications. To learn more about Greenpoint Technologies, visit [www.greenpnt.com](http://www.greenpnt.com).

### **About Associated Air Center (AAC)**

Associated Air Center (AAC), StandardAero's Transport Category VIP completion center in Dallas, Texas, is the global leader in BBJ completions and the most experienced completion company in the industry. Authorized by both Boeing and Airbus, AAC offers full completion capabilities for both narrow body and wide body aircraft, including maintenance, refurbishment, modifications and upgrades. AAC's vertically-integrated, state-of-the-art facility provides world-class interior design, engineering and completion capabilities, engine and airframe MRO and ODA certification authority. AAC provides the most advanced engineering in the industry along with operational excellence and superior customer service from start to finish, keeping airplane programs on schedule; providing industry-leading experience and warranty support after delivery. Founded in 1948 as Associated Radio, the company has served the VVIP market and global Heads of State for over six decades, having performed, to this date, interior completions on 89 large airline cabin size aircrafts.