

AIR PARTNER

AIR PARTNER PLC STRENGTHENS U.S. PRESENCE WITH DEBUT OF LOS ANGELES OFFICE



Los Angeles, CA (June 13, 2018) – Air Partner, the global aviation services group, today announced the opening of a new office in Los Angeles, supporting its strategy to grow its geographical footprint and deepen its presence in the U.S., specifically. The office, which opened officially on June 4, 2018, will service Southern California and the broader West Coast markets, strengthening Air Partner’s existing U.S. network, which includes New York, Fort Lauderdale and Washington D.C.

Air Partner’s service offerings include air charter, private air travel solutions, specialist travel management, emergency planning, aircraft remarketing and aviation safety consultancy and training, including air traffic control and wildlife management. The announcement of the L.A. office coincides with Air Partner’s report of strong trading in the U.S. as part of its end of year results, which were released on Monday, June 11, 2018.

Overall, the company’s U.S.-based commercial jets, private jets and cargo charter divisions all performed well. Air Partner’s private jets business reported an 80 percent rise in overall U.S. customer numbers, driven by the company’s 2017 New York office expansion, recruitment of new management, and its JetCard being recognized as the most flexible U.S. membership program by independent aviation consultancy Conklin & de Decker for the fourth consecutive year.

Meanwhile, Air Partner’s commercial jets and cargo divisions were kept busy responding to customers’ needs in the face of Hurricanes Irma and Maria, which hit the U.S. and the Caribbean in September. Air Partner’s product offering has seen strong demand on the West Coast, particularly for its private jets product, which offers exceptional customer service. A full 24-hour flight operations center ensures customers have instant, year-round access to Air Partner’s services, wherever they are in the world and whatever the time.

“We are delighted to have opened an office in Los Angeles, providing local Air Partner representation to our established customers, and enabling us to deliver our services to the West Coast,” said Mark Briffa, CEO of Air Partner. “Expanding our North American presence is a natural progression for Air Partner, as we see significant potential for growth given the diversity of industries that would benefit from our services and capabilities in private jets, commercial jets and cargo.”

Air Partner’s Los Angeles office will also introduce the company’s JetCard, a seamless private jet solution, to the West Coast private client and business communities. With fixed hourly rates, guaranteed availability, a global reach and no monthly management fees or fuel surcharges –

while also being fully refundable on demand – Air Partner is confident JetCard will be a key driver in growing the share of the U.S. private jet market moving forward.

For further information, please visit www.airpartner.com. Follow Air Partner Instagram / Twitter @airpartnerusa and Facebook @airpartnerplc.

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About Air Partner

Founded in 1961, Air Partner is a global aviation services group that provides worldwide solutions to industry, commerce, governments and private individuals. The Group has two divisions: Broking division, comprising air charter broking and remarketing; and the Consulting & Training division, comprising the aviation safety consultancies, Baines Simmons, Clockwork Research and SafeSkys, as well as Air Partner's Emergency Planning Division. For reporting purposes, the Group is structured into four divisions: Commercial Jets, Private Jets, Freight (Broking) and Consulting & Training (Baines Simmons, Clockwork Research, SafeSkys and Air Partner's Emergency Planning Division). The Commercial Jet division charters large airliners to move groups of any size. Air Partner Remarketing, which is within the Commercial Jet division, provides comprehensive remarketing programs for all types of commercial and corporate aircraft to a wide range of international clients. Private Jets offers the Company's unique pre-paid JetCard scheme and on-demand charter. Freight charters aircraft of every size to fly almost any cargo anywhere, at any time. Baines Simmons is a world leader in aviation safety consulting specializing in aviation regulation, compliance and safety management. Clockwork Research is a leading fatigue risk management consultancy. SafeSkys is a leading Environmental and Air Traffic Control services provider to UK and International airports. Air Partner is headquartered alongside Gatwick airport in the UK. Air Partner operates 24/7 year-round and has 20 offices globally. Air Partner is listed on the London Stock Exchange (AIR) and is ISO 9001:2008 compliant for commercial airline and private jet solutions worldwide. www.airpartner.com

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